



OXELÖSUND HAMN AB

“Ultimate Software works with dedication and always provides a listening ear. It is the only party that can offer inventive solutions, specifically for port installations”

In this case study, Håkan Folkesson, Head of Finance at Oxelösund Hamn AB, discusses Ultimate Software’s crucial value for the Oxelösund port. Flex Maritime Logistics offers a fully integrated software solution. A solution that automates manual work and also eliminates disturbing repetitions of information occurring between the separate systems. Customers of Oxelösund Hamn AB can rely on us being in control of the entire logistic operation, managing processes with ingenuity and dedication.

Oxelösund Hamn AB, an introduction

Oxelösund Hamn AB offers a wide range of port services at the port of Oxelösund, for example a total solution concerning logistics and arranging the complete chain of transportation, from start to finish. The ice-free water is 16.5 meters deep and there are direct connections with highways as well as railway lines, offering Oxelösund Hamn AB unique possibilities for its customers. These conditions, in combination with a proper planning, are the basis for a smooth logistic process, allowing customers to work efficiently. 24 hours a day, 365 days a year!

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SOLUTION
**A DEDICATED PARTNER
WITH INVENTIVE
SOLUTIONS**

RESULT
**IN CONTROL BY WORKING
TOGETHER ON THE BEST
SOLUTION**

“Flex Maritime Logistics makes sure we can positively distinguish ourselves from the competition”

Håkan reveals that they have been making use of Ultimate Software’s Flex Maritime Logistics solution since 2006. “Before we started working with Flex Maritime Logistics, we kept our data all over the place. We had individual Excel-sheets for everything, systems for keeping track of the man hours and so on. It was impossible to make up-to-date reports and to gain insight in valuable data. We were looking for an integrated solution so we could say goodbye to all of those separate systems once and for all. In order to continuously offer its customers the best possible service and to distinguish itself from the competition, Oxelösund Hamn AB needs reliable information. Customer satisfaction is of the utmost importance to us, and of course we want to be of service concerning the entire logistic chain.”

According to Håkan, their experience with Ultimate Software is very positive. “Ultimate Software works with dedication and always provides a listening ear. It is the only party that can offer inventive solutions, specifically for port installations. Besides, they are great at translating one’s needs into solutions to measure. Ultimate Software’s Flex Maritime Logistics is specifically designed for port and terminal operators and port agents. This integrated ERP-system encompasses all operational, financial and commercial processes that take place at and around the port area, both on water and on land. Flex Maritime Logistics operates on the basis of Microsoft Dynamics. Since it has the same user experience as Microsoft Dynamics, Flex Maritime Logistics is very easy to use.”

“Flex Maritime Logistics provides us with up-to-date insights in data. It has a very extensive Business Intelligence function, enabling quick adjustments if necessary. This means we can improve our service, give good advice to our customers and closely work with them as well. It also means that we can positively distinguish ourselves from the competition. Our employees are responsible for the professional use of data and by that, to improve our service. This is possible, now that everybody is working with the same data. Last but not least, it helps us to do the best possible job and to achieve our ambition: to be the best port in Europe!”